

# Upul Dissanayake

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## OBJECTIVE

To become an inspiring educator competent in delivering the subject knowledge, enhancing competencies, and defining overall goals in lifelong learning towards achieving the highest potential in one's personal and professional life.

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## PERSONAL STATEMENT

A professional banker for the past 29 years who has held the positions of Managing Director/Chief Executive Officer, Regional Manager, and Senior Manager, plans to shift his career from banking to lecturing. Over five years of experience in teaching at an MSc in Applied Finance Programme at the University of Sri Jayewardenepura, Sri Lanka. During these five years, I assisted professors and other lecturers with curriculum integration and classroom management. Participated in several induction programs as the keynote speaker to motivate and put the students on the right track. Skilled in teaching, managing the classroom, developing educational resources, and coordinating educational enrichment. Dedicated to effectively applying these experiences to a teaching opportunity.

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## TECHNICAL SKILLS

- Over five years of experience in classroom and online lectures at the MSc Level.
- Over ten years of experience in conducting various training programmes for employees.
- Setting of exam papers and assignments.
- Invigilating examinations as the supervisor.
- Marking of papers and assignments.
- Stimulating and guiding class discussions.
- Compiling bibliographies of specialised materials for reading assignments.

## PERSONAL SKILLS

- Excellent at communicating, including networking effectively with other academics and professionals.
  - Good at planning and organising.
  - Able to understand different cultures and have a positive attitude.
  - Skilled at analysing information.
  - Skilled at using problem-solving skills.
  - Approachable and open-minded.
  - Thinking skills, resilience and being a team player.
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**Subject matters capable of teaching**

**A. Banking, E-Banking, Branch Banking, Corporate Banking**

- Over the past twenty-nine years of experience working as an MD/CEO, Regional Manager, Senior Manager, Manager, Assistant Manager, etc., attached to the most awarded private bank in Sri Lanka.
- Secured "A" pass for e Finance and Banking and another "A" pass for Bank Management – MSc in Applied Finance - 2014

**B. Financial Risk Management, Risk Management**

- Lecturing experience at the University of Sri Jayewardenepura – Sri Lanka, for the past five years as a visiting lecturer for an MSc in Applied Finance. (A letter of commendation is available)
- Secured "B" Pass for Financial Risk Management – MSc in Applied Finance – 2014

**C. Strategic Management, Strategic Implementation, Corporate Governance**

- Practiced at the operational level, Senior Management level and Strategic Level as the MD/CEO of a licenced finance Institute by the Central Bank of Sri Lanka.
- Secured "A" Pass for Strategic Management - MSc in Applied Finance – 2014

**D. Business Finance, Investment Management Strategies**

- Advised clients regarding the above two subjects during the past 20 years.
- Secured "A" Passes for Business Finance and Investment Management Strategies - MSc in Applied Finance – 2014

**E. Human Resources Management, Business Ethics, Business Professionalism, Organizational Behaviour**

- Working experience at the Bank Human Resources Department supervising all operational functions of HRM.  
National Diploma in HRM, Certificate courses in HRM, Disciplinary procedure, Occupational Health & Safety.

## WORK HISTORY

### CBC Finance Ltd

### Managing Director / Chief Executive Officer

(Seconded appointment  
from Commercial Bank)

(A Fully owned subsidiary of  
Commercial Bank of Ceylon  
PLC)

Kandy (Sri Lanka)

July 2018 – October 2023

- Provided the strategic leadership to turn around the Loss-Making company into a profitable venture completely.
- Developed and implemented business strategies and plans to ensure optimum volume growth and achieve budgeted targets and overall goals and objectives.
- Ensured high standards of corporate governance and regulatory compliance were maintained according to the relevant statutory and other regulations.
- Ensured that necessary policies and procedures were implemented as per the directions provided by the Central Bank of Sri Lanka and in line with the standards expected by the Parent Company.
- Maintained sound relationships with all external shareholders, including government authorities, customers, and the single shareholder's corporate management and senior officers.
- Provided leadership to the staff to achieve desired KPIs whilst maintaining team spirit and ensuring ethical standards and core values of the Company.

### Commercial Bank of Ceylon PLC

[Wayamba Region,  
Battaramulla Branch,  
Dehiwela Branch,  
Kohuwela Branch,  
HRM Department,  
Kirillapone Branch,  
Matara Branch

Since 1994 - 2017

### Regional Manager, Senior Manager, Manager, AM, EO, JEO

- Provided tactical leadership for 14 branches (around 350 staff) coming under the region to achieve their KPIs according to the Bank's Corporate Plan.
- Evaluating and approving Credit Proposals within the DA assigned and recommending facilities for the approval of the higher authority.
- Planning, evaluating, and optimising operations to be efficient and cost-effective.
- Dealing with escalated customer issues, incident reports and legal actions.
- Managing all staff recruitment, promotions, and resignations and evaluating and fulfilling training needs of the region with assistance from the central HRM Department.
- Monitoring of branch performance monthly and recovery action for the non-performing portfolio of the region.
- Initial investigation into complaints received on any unusual/wrong occurrence in the branches.
- Carrying out Mid-year and annual reviews of Branch / Regional Office staff.
- Nomination of Managers and Executive Officers for Training Programs.

## QUALIFICATIONS

ICL Graduate Business School  
Auckland – New Zealand

Masters of Business Informatics  
Reading – To be concluded by March 2025

University of Sri Jayewardenepura  
Sri Lanka  
2011 to 2013  
Institute of Personnel Management  
Sri Lanka  
2002-2004

MSc in Applied Finance  
7 – A's, 11 – B's and 1 - C  
a. National Diploma in HRM.  
b. Certificate course in HRM.  
c. Certificate course in disciplinary procedure.  
d. Certificate course in Health & Safety.

Institute of Directors of Sri Lanka

Completed Director Certification Programme and became a graduate member.  
Part 1 – Corporate Governance  
Part 2 - The Board  
Part 3 – Strategic Leadership  
Part 4 – Financial Stewardship and Accountability

Coach to Transformation  
India – 2020 to 2021

CCC Certified Coach  
Completed L1 and L2 programmes leading to the International Coaching Federation ACC and PCC

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## COMMUNITY AND VOLUNTEER EXPERIENCE

Lions Club International  
Sri Lanka

Member  
Various community service activities

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## ACHIEVEMENTS

- Awarded the leadership award in 2019 by Commercial Bank of Ceylon PLC
- A letter of commendation from the University of Sri Jayewardenepura.
- A letter of appreciation from Sabaragamuwa University of Sri Lanka.
- A letter of commendation for preparing HR solutions for the Bank of Maldives
- A letter of commendation for participating Tsunami Assistance programme.
- A letter of commendation for assisting the development of HRIS.
- letters of commendation for organizing blood donation campaigns for three years.
- A letter of commendation for the successful completion of award ceremonies.

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## INTERESTS - Coaching, Reading, Travelling, and Music

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## REFEREES

Professor Wasantha Perera  
Professor in Finance  
University of Sri Jayewardenepura  
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Mr Dharama Dheerasinghe  
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Central Bank of Sri Lanka

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